



# BUSINESS OFFICERS LEADERSHIP ACADEMY



The role of the Business Officers (BOs) in the university and college setting is demanding and ever-evolving. Higher education business administrators are leaders, part of an organization's core leadership team engaged in discussions of strategy and tactics about how to best utilize a college's assets to advance the institution's mission and goals.

To be successful, such individuals need to be visionaries, communicators, implementers, and collaborators. To meet the demands of the role, they must also be able to lead cross-functional teams.

## Audience

- New and aspiring Business Officers or Vice Presidents operating in a college or university setting.
- Current BOs, Vice presidents, Directors, Managers, or Coordinators with significant responsibility for leading business administration at their institution of higher learning.
- Those who provide the administrative support and leadership for ensuring quality and success of business operations of their campuses.

## Instructional Philosophy

This cohort-based program incorporates self-discovery, skill development, and knowledge creation, all with the guidance of an experienced mentor. The program is largely interactive, using a variety of small group discussions, simulations, leadership assessments, panel discussions, and case studies, all situated within the context in which Business Officer (BO) exists. The faculty for the program will be a combination of leadership development experts and experienced BO/VP leaders.

**GAIN UNDERSTANDING  
OF PERSONAL  
LEADERSHIP STYLE**

**KNOWING WHEN TO USE  
DIFFERENT LEADERSHIP  
SKILLS BASED ON THE  
SITUATION**

**LEARNING HOW TO BUILD  
AND LEAD A TEAM**

**UNDERSTANDING THE  
CHANGING  
DEMOGRAPHICS OF  
COLLEGE STUDENTS AND  
CAMPUS COLLEAGUES**

**ARTICULATE A VISION  
AND TURN THE VISION  
INTO IMPLEMENTATION**

**Offered in partnership  
between  
SUNY SAIL Institute &  
SUBOA**

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